

City Manager's FY2021 Proposed Budget

April 6, 2020

Never let the future disturb you, you will meet it if you have to, with the same weapons of reason which today arm you against the present.

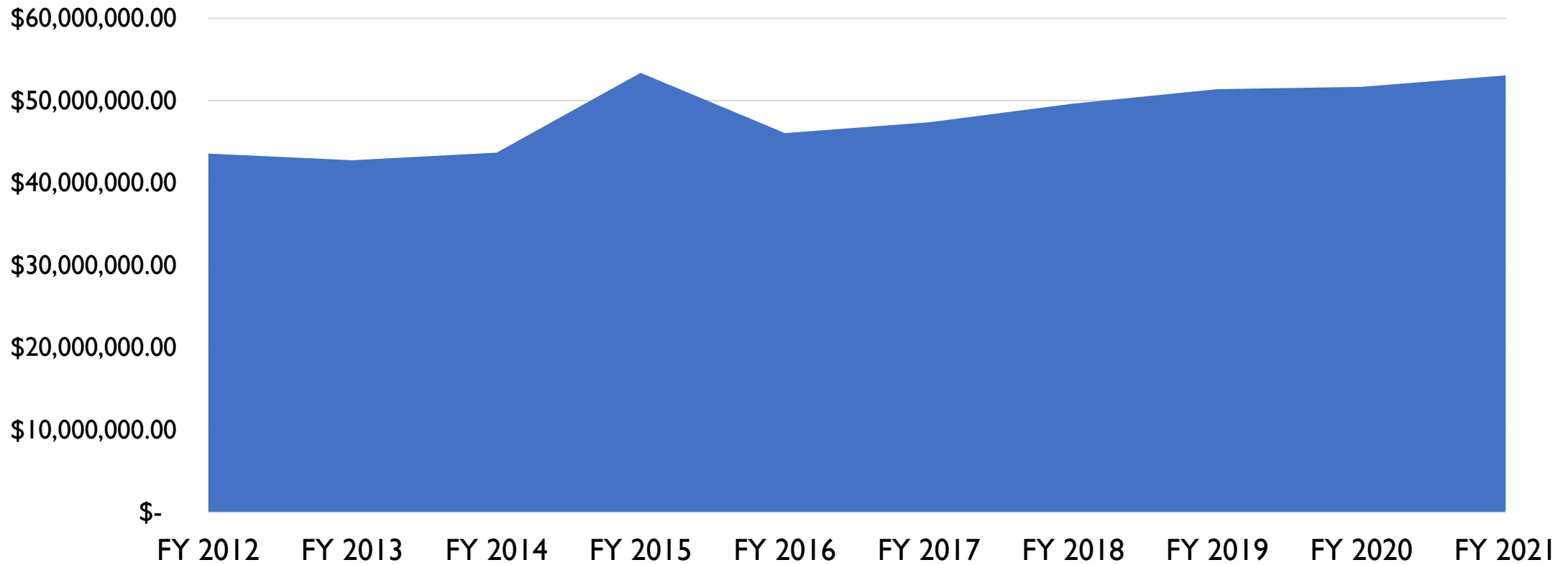
Marcus Aurelius

Council Budget Retreat Priorities

- Addressing Employee Compensation
- Schools
- Continuing Capital Improvements Program
- Maintaining Levels of Service
- Communication

FY2021 \$53,063,889
2.6% Increase

GENERAL FUND BUDGET TREND



General Fund Major Expenditure Increases or (Decreases)

Wages (Phases I & II of Comp Study, 3% Merit, Benefits)	\$350,000
VRS Contribution	\$220,000
Health Insurance	\$240,000
Detention and Corrections	\$236,000
School Funding	\$727,000
Department of Social Services (VPA & CSA)	\$259,000
Debt Service	(\$103,000)
Transfer to Capital Projects	(\$699,000)

General Fund Major Revenue Increases

Personal Property and Motor Vehicles Tax	\$564,750
Meals Tax	\$90,000
Use of Money (Investments/Daily Interest)	\$101,000
Interfund Transfers	\$358,000

Enterprise Fund Rates

- No proposed increase in water rates
- 1.5 % proposed increase in sewer rates
- Stormwater Utility Fee to increase from \$3.96/ERU by 15.7% to \$4.58/ERU per month
- \$1.00 per month proposed increase in monthly refuse collection rates

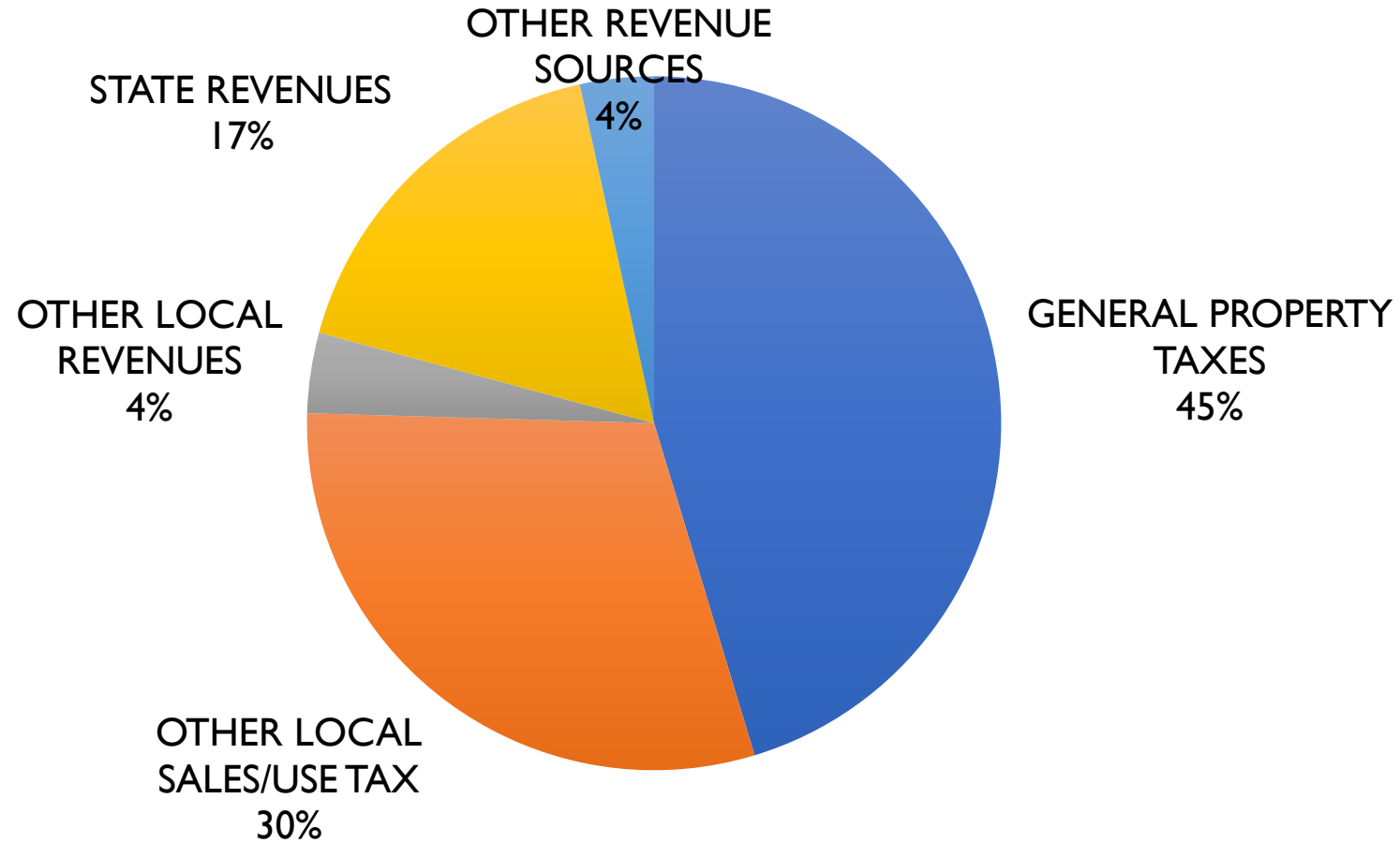
New Positions Funded in Manager's Recommended Budget

- Circuit Court – Deputy Clerk position is recommended. This will be reimbursed by the Clerk from Court funds.
- Fire Department – A part-time Fire Inspector position is recommended, which will be funded through State Fire Board funds.

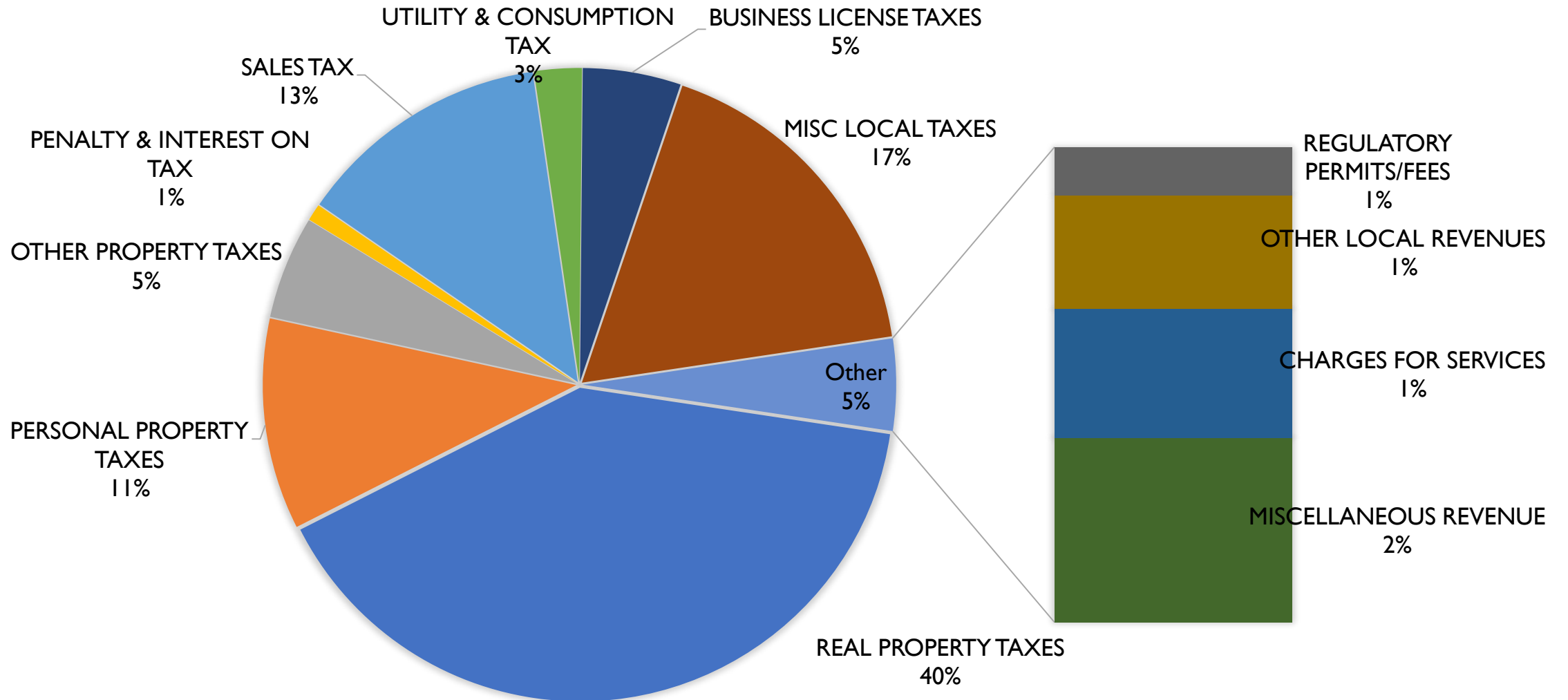
Positions Requested but not Funded

- Assistant Registrar (Board of Elections)
- Deputy Sheriff (Sheriff's Department)
- 11 Police Officers (Police Department)
- 1 Animal Control Officer
- 6 Fire Fighters (Fire Department)
- Permit Technician (Building & Zoning)
- Office Manager (Emergency Operations Center)
- Maintenance Technician (Parks and Recreation)
- Part Time Building Attendant for Rosenwald Recreation Center (Parks and Recreation)
- Marketing Communication Manager (Economic Development)

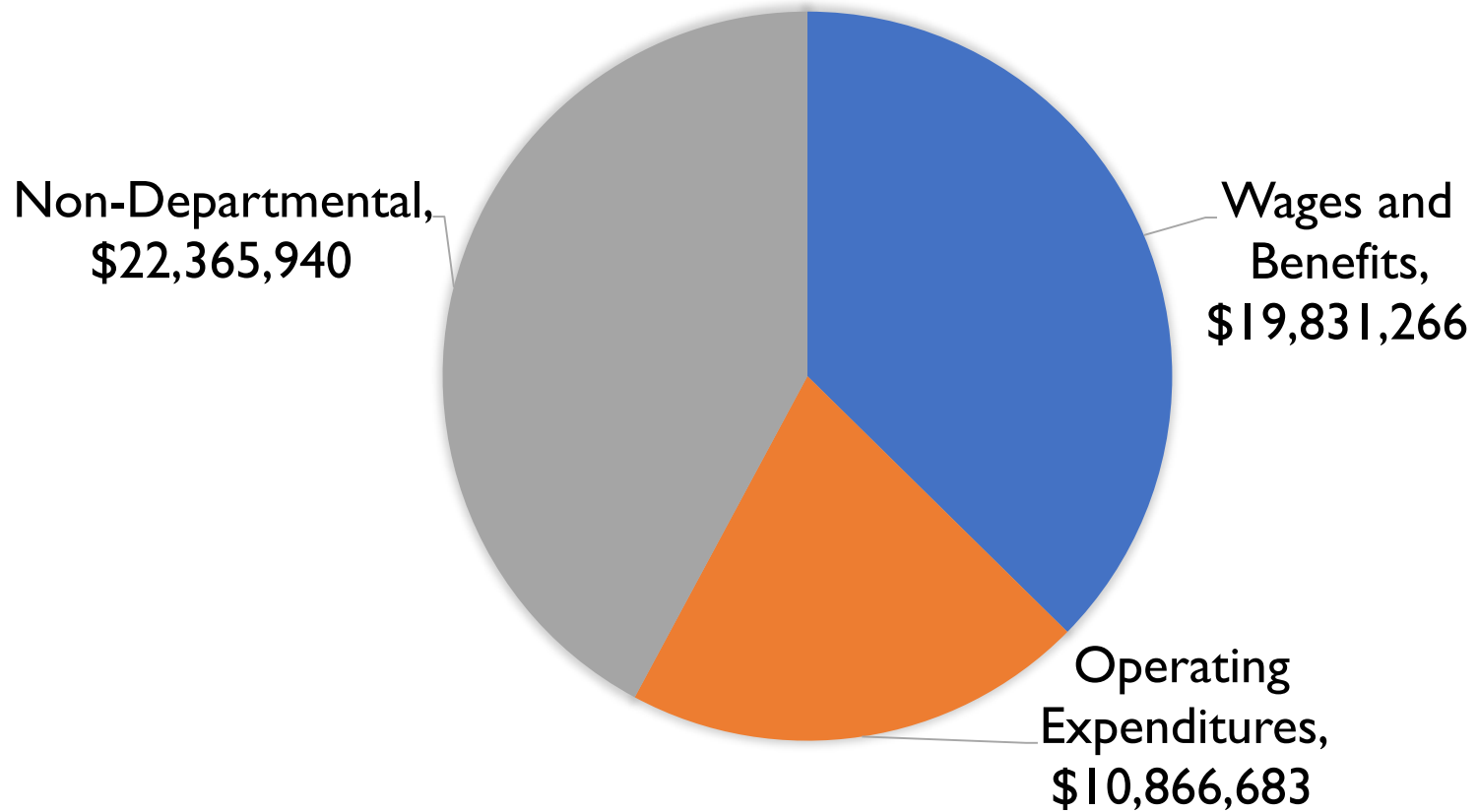
General Fund Sources of Revenue



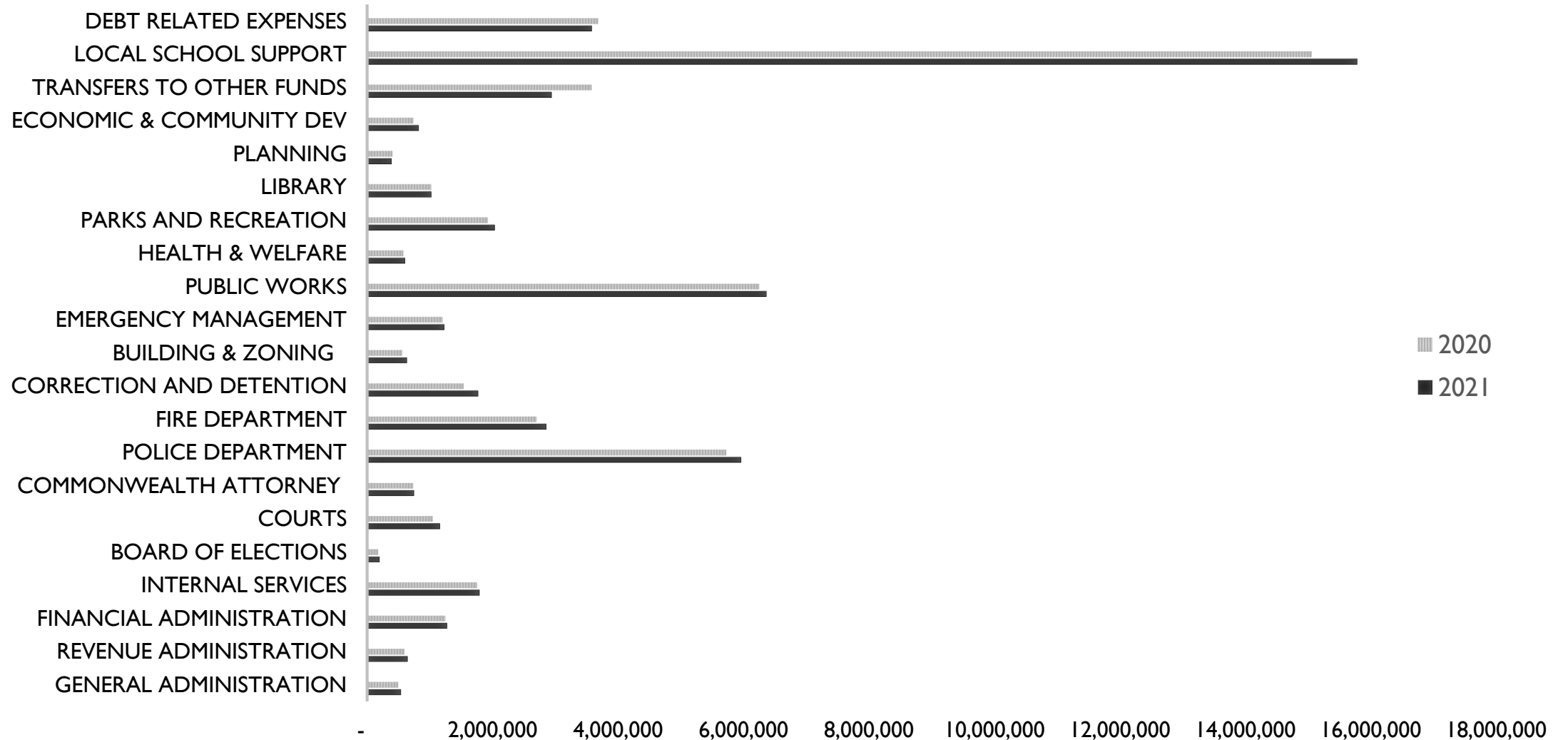
General Fund Local Revenue by Type



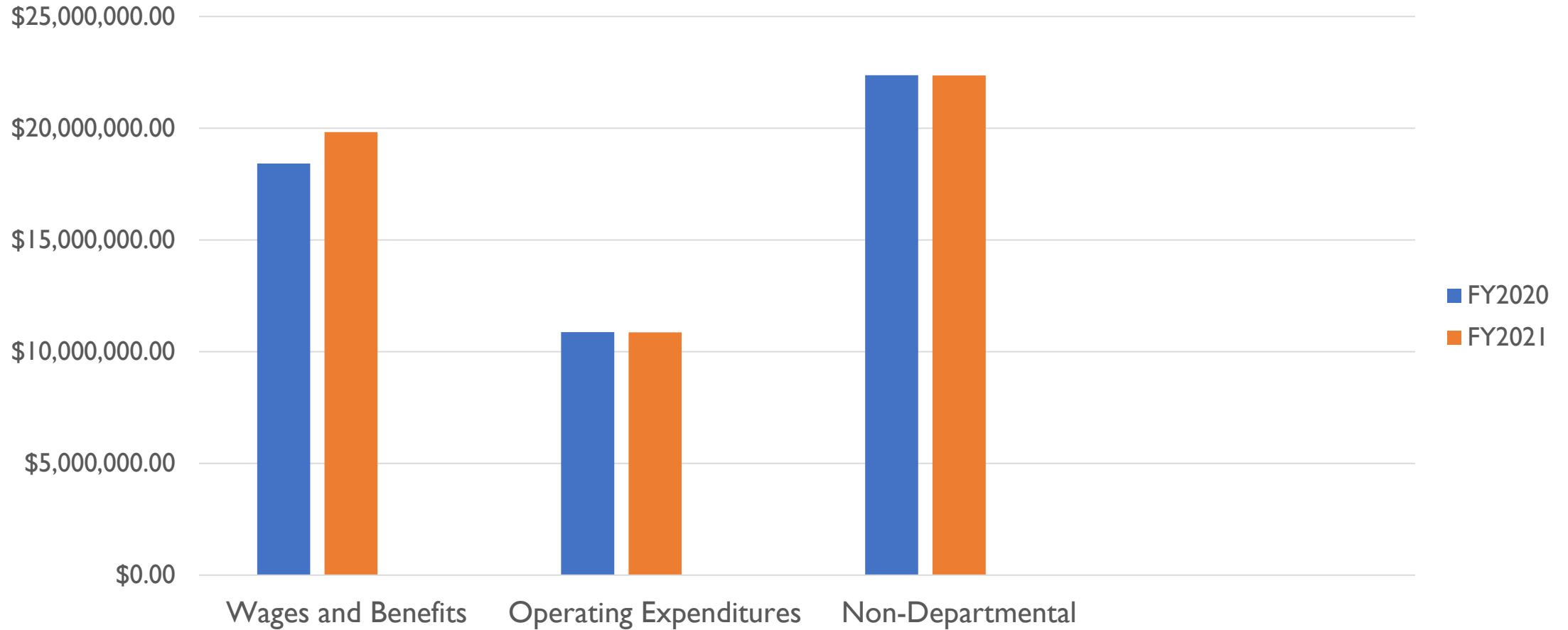
GF Summary Expenditures by Category



GENERAL FUND USES OF REVENUE



Change in Expenditure by Category FY20-FY21



Residential 5/8" using 10K gallons/bi-monthly

Current	Sewer	Water	Total
Base	28.50	17.54	46.04
Consumption	87.90	52.10	140.00
Total	116.40	69.64	186.04
Proposed	Sewer	Water	Total
Base	28.94	17.54	46.48
Consumption	89.20	52.10	141.30
Total	118.14	69.64	187.78
Change per bill	1.74	-	1.74
Change per year	10.44	-	10.44

WATER REVENUE	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
OTHER FINES	1,450	2,000	2,000	2,000	-	0.0%
DAILY BANK INTEREST	3,245	869	2,000	2,000	1,131	56.6%
INVESTMENT INCOME	31,648	13,617	35,045	35,045	21,428	61.1%
	1,634	1,363				
AUGUSTA SERVICE AUTHORITY			1,100	1,100	(263)	-23.9%
WATER BASE FEES	1,120,904	1,110,591	1,139,800	1,139,800	29,209	2.6%
WATER CHARGES	2,304,922	2,809,761	2,529,300	2,529,300	(280,461)	-11.1%
WATER CONNECTION CHARGE	19,834	14,319	33,796	33,796	19,477	57.6%
WATER FACILITY FEE	202,644	106,392	200,000	200,000	93,608	46.8%
DISCONNECT FEE	92,879	77,664	150,536	150,536	72,872	48.4%
	50	229				
RECONNECT FEE			-	-	(229)	-
PENALTIES	37,365	93,075	-	-	(93,075)	-
INTERES	12,109	4,836	6,693	6,693	1,857	27.7%
LATE NOTICE FEE	67,903	34,483	70,897	70,897	36,414	51.4%
OUTSIDE WORK	14,963	14,549	15,900	15,900	1,351	8.5%
MISCELLANEOUS	20,633	-	-	-	-	-
CONTRIBUTED CAPITAL	152,750	-	-	-	-	-
TRANS FROM STORMWATER FND	16,947	16,947	-	-	(16,947)	-
TRANS FROM SEWER FUND	150,000	-	72,640	72,640	72,640	100.0%
TRANS FROM NET POSITION	-	-	17,691	17,691	17,691	100.0%
TOTAL WATER FUND REVENUE	4,251,880	4,300,695	4,277,398	4,277,398	(23,297)	-0.5%

WATER EXPENSES	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
SALARIES & WAGES	847,033	1,037,362	1,056,509	1,085,276	47,914	4.4%
FRINGE BENEFITS	325,875	498,913	505,144	517,904	18,991	3.7%
PURCHASED SERVICES	647,068	389,984	423,991	305,729	(84,255)	-27.6%
MAINTENANCE CONTRACTS	99,607	184,196	146,362	146,362	(37,834)	-25.8%
ADVERTISING	51	250	250	250	-	0.0%
INTERNAL SERVICE CHARGES	426,894	305,663	297,037	257,776	(47,887)	-18.6%
MISC CITY BUSINESS	29	-	-	-	-	-
OTHER CHARGES	230,775	224,853	233,468	232,569	7,716	3.3%
COMMUNICATIONS	21,621	14,894	14,297	14,297	(597)	-4.2%
LEASES/RENTALS	1,514	1,600	1,600	1,600	-	0.0%
EDUCATION & TRAINING	13,325	11,298	14,398	14,398	3,100	21.5%
MISC OTHER CHARGES	810,727	32,806	30,827	30,827	(1,979)	-6.4%
MATERIALS AND SUPPLIES	80,408	117,628	153,008	153,008	35,380	23.1%
MAJOR PURCHASE/NONCAP	24,803	56,033	56,199	56,199	166	0.3%
CAPITAL OUTLAY	-	21,500	211,000	-	(21,500)	-
DEBT PRINCIPAL PAYMENTS	-	318,760	360,665	360,665	41,905	11.6%
DEBT INTEREST PAYMENTS	458,269	477,789	432,358	432,358	(45,431)	-10.5%
TRANSFERS TO OTHER FUNDS	506,890	506,890	476,415	668,180	161,290	24.1%
TRANS TO RETAINED EARNINGS	-	100,276	-	-	(100,276)	-
TOTAL WATER FUND EXPENSES	4,494,889	4,300,695	4,413,528	4,277,398	(23,297)	-0.5%

SEWER REVENUE	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
DAILY BANK INTEREST	3,641	1,020	2,562	2,562	1,542	60.2%
INVESTMENT INCOME	61,837	15,000	25,135	25,135	10,135	40.3%
AUGUSTA SERVICE AUTHORITY	220,585	227,893	230,000	230,000	2,107	0.9%
SEWER CHARGES	3,799,707	4,331,257	4,060,600	4,060,600	(270,657)	-6.7%
SEWER CONNECTION CHARGE	11,650	4,214	7,425	7,425	3,211	43.2%
SEWER FACILITY FEE	294,406	168,893	225,000	225,000	56,107	24.9%
INFILTRATION/INFLOW FEE	1,553,206	1,540,154	1,593,800	1,593,800	53,646	3.4%
OUTSIDEWORK	15	2,944	0	0	(2,944)	-
MISCELLANEOUS	760	1,140	0	0	(1,140)	-
CONTRIBUTED CAPITAL	167,420	0	0	0	-	-
TRANS FROM OTHER FUNDS	8,809	8,805	60,045	60,045	51,240	85.3%
TOTALS	6,122,035	6,301,320	6,204,567	6,204,567	(96,753)	-1.6%

SEWER EXPENSES	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
SALARIES & WAGES	932,911	1,034,424	1,018,806	1,055,377	20,953	2.0%
FRINGE BENEFITS	333,746	449,562	477,728	489,243	39,681	8.1%
PURCHASED SERVICES	210,566	368,714	541,598	469,598	100,884	21.5%
MAINTENANCE CONTRACTS	21,649	27,691	27,401	27,401	(290)	-1.1%
ADVERTISING	-	623	250	250	(373)	-149.2%
INTERNAL SERVICE CHARGE	121,680	219,480	207,434	153,139	(66,341)	-43.3%
OTHER CHARGES	395,306	329,960	334,387	349,196	19,236	5.5%
COMMUNICATIONS	7,004	10,235	13,760	13,760	3,525	25.6%
INSURANCES	27,735	22,445	29,122	29,122	6,677	22.9%
LEASES/RENTALS	6,547	5,300	7,575	7,575	2,275	30.0%
EDUCATION	11,008	12,830	13,605	13,605	775	5.7%
MISCELLANEOUS OTHER	2,220,441	15,842	16,673	16,673	831	5.0%
MATERIALS AND SUPPLIES	308,971	322,538	346,617	346,617	24,079	6.9%
MAJOR PURCHASE/NONCAP	72,151	68,850	72,880	72,880	4,030	5.5%
CAPITAL OUTLAY	-	104,116	243,116	132,116	28,000	21.2%
TRANS TO NET POSITION	-	299,350	-	38,360	(260,990)	-680.4%
TRANSFERS TO OTHER FUNDS	636,220	582,220	486,220	645,024	62,804	9.7%
DEBT PRINCIPAL PAYMENTS	-	1,439,112	2,486,199	2,125,534	686,422	32.3%
DEBT INTEREST PAYMENTS	816,037	988,028	651,456	219,097	(768,931)	-351.0%
TOTALS	5,305,936	5,313,292	6,323,371	5,985,470	672,178	11.2%

STORMWATER REVENUE	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
DAILY BANK INTEREST	1,012	547	547	547	-	0.0%
INVESTMENT INCOME	9,821	4,729	5,000	5,000	271	5.4%
PENALTIES	1,022	7,215	500	500	(6,715)	-1343.0%
INTEREST	3,893	3,897	2,800	2,800	(1,097)	-39.2%
STORMWATER FEE	1,211,119	1,404,234	1,641,000	1,641,000	236,766	14.4%
VSMP PERMIT FEES (CITY)	15,514	14,616	4,000	4,000	(10,616)	-265.4%
CONTRIBUTED CAPITAL	206,636	0	0	0	-	-
CHESAPEAKE BAY GRANT	3,000	0	0	0	-	-
TRANS FROM OTHER FUNDS	14,436	0	0	0	-	-
TRANS FROM NET POSITION	0	51,812	0	0	(51,812)	-
TOTALS	1,466,454	1,487,050	1,653,847	1,653,847	166,797	10.1%

STORMWATER EXPENSES	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
SALARIES & WAGES	323,524	380,180	398,200	406,946	26,766	6.6%
FRINGE BENEFITS	121,919	199,084	185,875	189,496	(9,588)	-5.1%
PURCHASED SERVICES	206,615	169,945	185,045	185,045	15,100	8.2%
MAINTENANCE CONTRACTS	11,099	8,300	3,300	3,300	(5,000)	-151.5%
INTERNAL SERVICE CHARGE	54,227	86,110	39,545	15,500	(70,610)	-455.5%
COMMUNICATIONS	6,862	3,645	3,603	3,603	(42)	-1.2%
LEASES/RENTALS	-	-	19,800	19,800	19,800	100.0%
EDUCATION	2,125	3,205	9,190	9,190	5,985	65.1%
CONTRIBUTIONS	18,139	19,198	19,198	19,198	-	0.0%
MISC OTHER	38,923	3,960	3,960	3,960	-	0.0%
MATERIALS & SUPPLIES	43,809	64,210	101,035	101,035	36,825	36.4%
MAJOR PURCHASE/NONCAP	7,149	12,940	11,770	11,770	(1,170)	-9.9%
CAPITAL OUTLAY	-	-	111,000	81,012	81,012	100.0%
TRANSFERS TO OTHER FUNDS	261,273	261,273	244,326	301,312	40,039	13.3%
DEBT PRINCIPAL PAYMENTS	-	-	204,874	204,874	-	0.0%
DEBT INTEREST PAYMENTS	-	275,000	97,806	97,806	(177,194)	-181.2%
TOTALS	1,095,664	1,487,050	1,638,527	1,653,847	166,797	10.1%

REFUSE EXPENSES	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
SALARIES & WAGES	352,175	474,552	469,561	480,561	6,009	1.3%
FRINGE BENEFITS	146,934	284,675	245,233	246,146	(38,529)	-15.7%
PURCHASED SERVICES	117,332	47,400	52,879	52,879	5,479	10.4%
MAINTENANCE CONTRACTS	3,000	4,720	4,720	4,720	-	0.0%
INTERNAL SERVICE CHARGE	77,142	95,838	98,914	43,609	(52,229)	-119.8%
COMMUNICATIONS	3,949	5,319	5,675	5,675	356	6.3%
LEASES/RENTALS	11,250	2,935	11,504	11,504	8,569	74.5%
OTHER CHARGES	17,409	18,628	18,205	17,836	(792)	-4.4%
EDUCATION	-	280	2,310	2,310	2,030	87.9%
MISC OTHER	102,274	5,000	5,190	5,190	190	3.7%
MATERIALS & SUPPLIES	12,215	18,845	28,765	28,765	9,920	34.5%
MAJOR PURCHASE/NONCAP	24,827	37,025	33,700	33,700	(3,325)	-9.9%
CAPITAL OUTLAY	-	-	145,000	-	-	-
TRANSFERS TO OTHER FUNDS	243,986	243,986	243,986	267,387	23,401	8.8%
TRANS TO NET POSITION	-	-	-	41,010	41,010	100.0%
TOTALS	1,112,493	1,239,203	1,365,642	1,241,292	2,089	0.2%

REFUSE REVENUE	FY 2019 Actuals	FY 2020 C.A. Budget	FY 2021 Budget Request	FY 2021 City Manager Recommended	\$ Change from FY2020 to FY2021	% Change from FY2020 to FY2021
DAILY BANK INTEREST	1,331	273	947	947	674	71.2%
INVESTMENT INCOME	12,912	4,244	9,434	9,434	5,190	55.0%
REFUSE COLLECTION	1,150,517	1,181,777	1,225,323	1,225,323	43,546	3.6%
SPECIAL REFUSE PICK-UPS	600	652	588	588	(64)	-10.9%
MISCELLANEOUS	913	4,737	0	0	(4,737)	-
LITTER GRANTS	6,207	6,074	5,000	5,000	(1,074)	-21.5%
TRANS FROM OTHER FUNDS	21,670	21,670	0	0	(21,670)	-
TRANS FROM NET POSITION	0	19,776	0	0	(19,776)	-
TOTALS	1,194,151	1,239,203	1,241,292	1,241,292	2,089	0.2%

Conclusion